

# **ABOUT US**



## Vale Southern

We are a family-owned building company with more than 30 years' experience of building and refurbishing beautiful homes. From luxury new builds through to specialist renovations, we have the skills and resources to meet any design brief.

Based in Hampshire, we are a trusted construction partner for architects and private homeowners across the southern counties as well as in London. Thanks to our collaborative, flexible approach, we have carved a leading reputation for customer service and the seamless delivery of luxury residential projects.



# **OUR VALUES**

We achieve our mission, 'Once, Right and On Time', through our core values, which are the foundation of our company ethos:

# FAMILY QUALITY INTEGRITY



# **OUR TEAM**



We are committed to supporting our people through ongoing training and development, as reflected in our Investors in People accreditation.

Our Managing Director, Oliver West, is the second generation to lead the business and responsible for building on our 30-year track record. Having lived and breathed construction since the age of 16, his passion for the industry is reflected in everything we do.

Under his leadership, our valued team members are committed to providing the best possible service to our clients. Together, we make sure every project is delivered with care and that we go above and beyond what is expected.







# WHY PARTNER WITH US?

We know how important and challenging a residential project can be. Whether we are responsible for building a dream home, refurbishing an older property or extending a contemporary house, we strive to make the process as smooth as possible.

From the outset, we will work in partnership with you to realise your design vision and be responsive, transparent and professional every step of the way. We pride ourselves on our personable approach and will always be on hand to discuss your needs or answer any queries.

We understand that sometimes your requirements may change, and we will do everything we can to accommodate those changes. We also recognise that for many residential projects, speed is of the essence. Thanks to our expert team and strong supply chain, we can mobilise quickly to begin work in short lead times if required.

Once we are on site, our expertise in construction programming and established relationships with specialist subcontractors will ensure your project is delivered promptly and to the highest quality standards.

This way of working is the reason why most of our work is generated through repeat business and referrals.





# WHAT TO EXPECT

Throughout your project, your appointed Vale Southern team will support you through every step of the process.

#### **CONTRACT MANAGEMENT**

Your dedicated contracts manager will be your main point of contact. They will be responsible for all the planning, including organising materials and resources as well as addressing any potential issues to make sure your project runs as smoothly as possible.

#### SITE MANAGEMENT

Your project will have its own site manager who oversees the construction work on a daily basis, including managing quality standards and health and safety.

We use a digital system called Procore, which enables you to see drawings, progress photos and snag lists in real time from any location, meaning you don't have to travel to the site for updates.

## **QUANTITY SURVEYING**

Our in-house quantity surveyor will help keep your costs on track through monthly evaluations and by carefully monitoring our subcontractors and any potential variations to the project.

#### **AFTERCARE**

Once your project has been completed, we don't just walk away. Our team is on hand for up to 12 months afterwards to make sure you are completely satisfied with our work.





# YOUR TRUSTED CONSTRUCTION PARTNER











#### As a responsible contractor, health and safety is of paramount importance to us.

We have an outstanding health and safety record demonstrating the highest standards across all our construction activities. Our Health and Safety Policy, available upon request, outlines our commitments and those responsible for meeting them.

Underlining our commitment to health and safety, we have secured several independent accreditations, including the Contractors Health and Safety Assessment Scheme (CHAS), Safe Contractor and Constructionline.







# DREAMCATCHER

**CLIENT:** PRIVATE CLIENT

**CONTRACT VALUE:** £2.5m

ARCHITECT: MITCHELL EVANS SECTOR: RESIDENTIAL

**EXPERTISE:** NEW BUILD, M&E, TIMBER FRAME CONSTRUCTION

On the Isle of Wight, Vale Southern constructed a stunning family home featuring an internal swimming pool and a range of energy-saving features.

## THE BRIEF

Created for a private homeowner, this new build property was designed with sustainability in mind. The complex brief from the client stipulated specific requirements in terms of function and environmental goals, and aimed to develop a building with its own identity, separating the house from convention.

The external detailing has a level of refinement that creates a unique aesthetic, allowing the building to sit proud in its landscape while the materials used ground the design within the local vernacular.

Featuring six bedrooms, all with en-suite bathrooms, the high-specification home features a swimming pool with large sliding doors to the patio, separate annex, and integral garage with extensive landscaping including a croquet lawn and pond.

"We love the detailed, intricate work that went into critical internal features such as the balcony and stairs. Externally, the strength and solid build of the buttresses and walls was just what we wanted. Overall, this is our perfect retirement home."





# HAMBLEDON HOUSE

**CLIENT:** PRIVATE CLIENT

**CONTRACT VALUE:** £1.1m

**ARCHITECT:** VICTORIA HOLLAND ARCHITECTURE

**SECTOR:** RESIDENTIAL

**EXPERTISE:** INTERIOR FIT-OUT, BESPOKE JOINERY, LANDSCAPING

Vale Southern completed the interior fit-out of a nine-bedroom property, delivering an impressive family home on the site of the former Hambledon House hotel in Surrey.

## THE BRIEF

Following a fire that destroyed 90 per cent of the luxury hotel, the 16th-century building was demolished and replaced with the new property.

The nine-bedroom home draws influence from 'the Lutyens style', featuring hipped tiled roofs, flat-roofed leaded dormers and porches, vertical tile hanging, brickwork quoins, leaded windows and gable ends.

Another contractor was appointed to complete the foundations and install the below-ground drainage, brick and blockwork, roof tiles, and some of the internal walls. Vale Southern was approached by the owner to take over and complete the works after demonstrating its construction expertise at a property located nearby.

We were responsible for the interior fit-out of the country residence, which equates to more than 8,000 sq ft of living space across three floors. The property features a large entrance hall, drawing room, office, living room, dining room, and open-plan kitchen area with living space. Spread across two wings, the home has been designed to provide flexible family living.

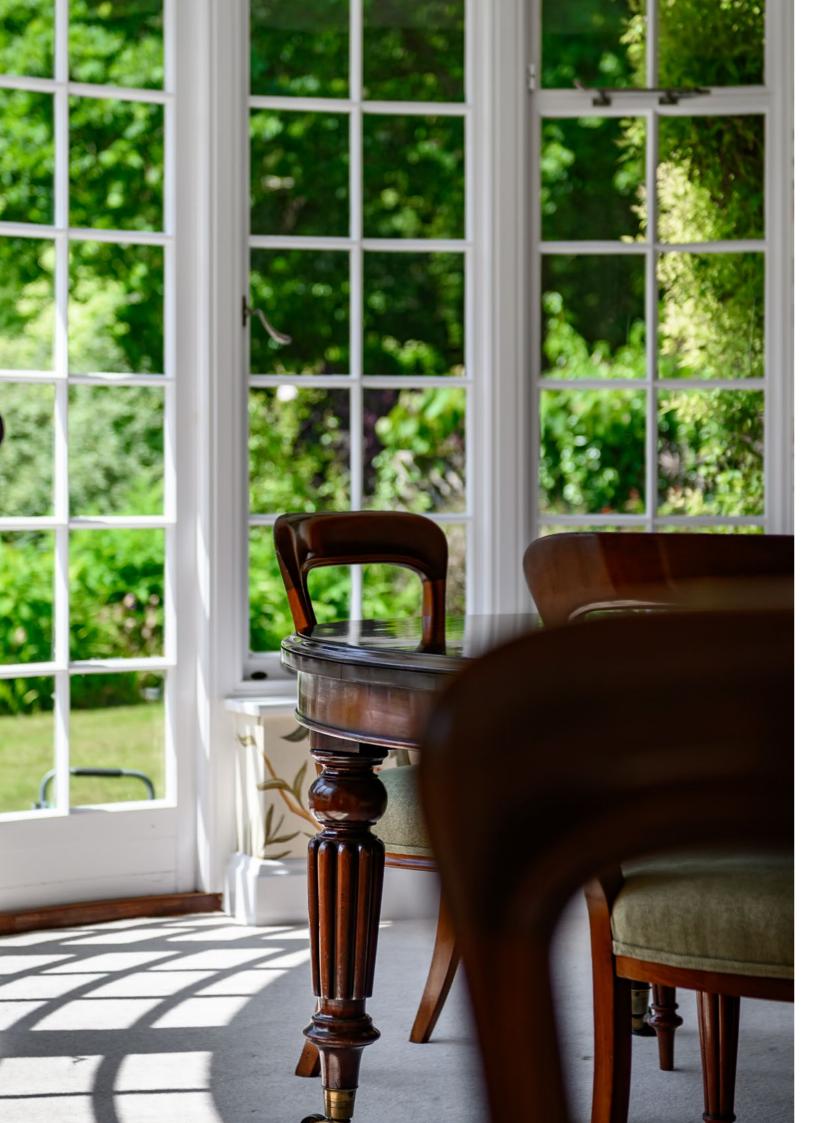
Externally, Vale Southern delivered significant landscaping improvements, creating formal gardens and a terraced planted border, and planting trees.

"Vale Southern were patient and constructive in working with us. They go above and beyond in meeting unusual briefs, responding to client requests and providing guidance on how best to manage a new build project."

Would highly recommend them for your building project."







# LONG ACRES

**CLIENT:** PRIVATE CLIENT

**CONTRACT VALUE:** £340,000

**ARCHITECT:** VICTORIA HOLLAND ARCHITECTURE

SECTOR: RESIDENTIAL

**EXPERTISE:** REFURBISHMENT, M&E

Vale Southern transformed the interior of a large, detached house in the Surrey Hills.

## THE BRIEF

The owners were seeking to overhaul the interior of their 1950s property with the aim of creating an environment that would enable them to both live and work at home. It was important that all improvements complemented the property's traditional architecture and that appropriate building services were in place to increase comfort and energy efficiency.

Working to a tight 16-week programme, Vale Southern refurbished every room in the 380 sqm family home. All four bedrooms and all four bathrooms were refitted, and a high-end kitchen installed. A library, drawing room and utility area were also refreshed and a new snug created.

"Vale Southern's site manager did a fantastic job. He was full of energy and absolutely committed to completing the project to its deadline. His site management skills were excellent, and he put in whatever hours were required to ensure the week's tasks were completed — which involved some very long days at certain stages. His particular strength was his constant focus on understanding what we wanted to achieve and ensuring this was delivered."





# DAWSON LODGE

CLIENT: TWIST
CONTRACT VALUE: £490,000

**ARCHITECT:** VINT 8 SMITH ARCHITECTURE + DESIGN

**SECTOR:** RESIDENTIAL

**EXPERTISE:** NEW BUILD, M&E, DECORATIVE BRICKWORK

Vale Southern built a large, detached home that seamlessly blends with its surroundings in the picturesque village of Shamley Green, Surrey.

## THE BRIEF

This project demanded the construction of a newbuild property in the grounds of another house. The developer required a contractor who could deliver the works quickly and to the highest standard, ensuring the new home met stringent planning requirements. Vale Southern was appointed to meet the brief, committing to a programme of just 24 weeks.

The team was responsible for building the five-bedroom home, which spans three storeys and features four bathrooms. The scope of works included the interior fit-out and associated external works. As part of the project, Vale Southern also designed and installed a mechanical and electrical package, including underfloor heating.

Working throughout the pandemic, Vale Southern had to overcome several challenges, including shortages of labour and construction materials. To prevent these issues from delaying the construction programme, the team worked closely with the client to source alternative products with faster delivery periods.

This collaborative approach ensured the new home was constructed on time, within budget and meeting the requirements of all stakeholders.







# SANDY POINT

**CLIENT:** PRIVATE CLIENT

CONTRACT VALUE: £700,000

ARCHITECT: VALE SOUTHERN SECTOR: RESIDENTIAL

**EXPERTISE:** NEW BUILD, SUSTAINABLE CONSTRUCTION

On Hayling Island, Vale Southern constructed a stunning, new build home with features designed to minimise environmental impact and maximise aesthetics.

#### THE BRIEF

Located on a corner plot, this contemporary new build home, called 'Sunny Corner', was designed to make best use of the space. Surrounded by other residents, it was important for the exterior to respect neighbouring properties in terms of scale and height. The owner also wanted to prioritise environmentally friendly, low-maintenance building materials.

To meet the design brief, Vale Southern delivered a chalet-style bungalow with three bedrooms and three bathrooms. Traditionally built, the property was constructed using blockwork and solid foundations. To maximise the space, the bedrooms were built within the roof space, requiring a timber frame. At the heart of the home is an impressive, vaulted entrance featuring a large, triangular window which floods the hallway with natural light. Prioritising symmetry, the same style of windows were fitted by Vale Southern in the adjoining bedrooms within the roof space. This required the team to install steelwork to accommodate the windows' unique triangular design.

The high-specification interior also saw Vale Southern install underfloor heating throughout the property, and Ca' Pietra luxury tiles.

"We had a very clear design vision which has been realised by the Vale Southern team. Through the use of symmetry, large windows and environmentally friendly cladding, we've been able to create an impressive home that respects its surroundings. Constructed quickly and efficiently, the property is the perfect addition to this corner plot and ideal for family life."





# THE WHITE HOUSE

CLIENT: PRIVATE
CONTRACT VALUE: £873,000

ARCHITECT: HARRISON INCE
SECTOR: RESIDENTIAL

**EXPERTISE:** EXTENSIONS, INTERIOR RENOVATION

Building on an established client relationship, Vale Southern extended and modernised a large, art deco family home in a village near Havant, Hampshire.

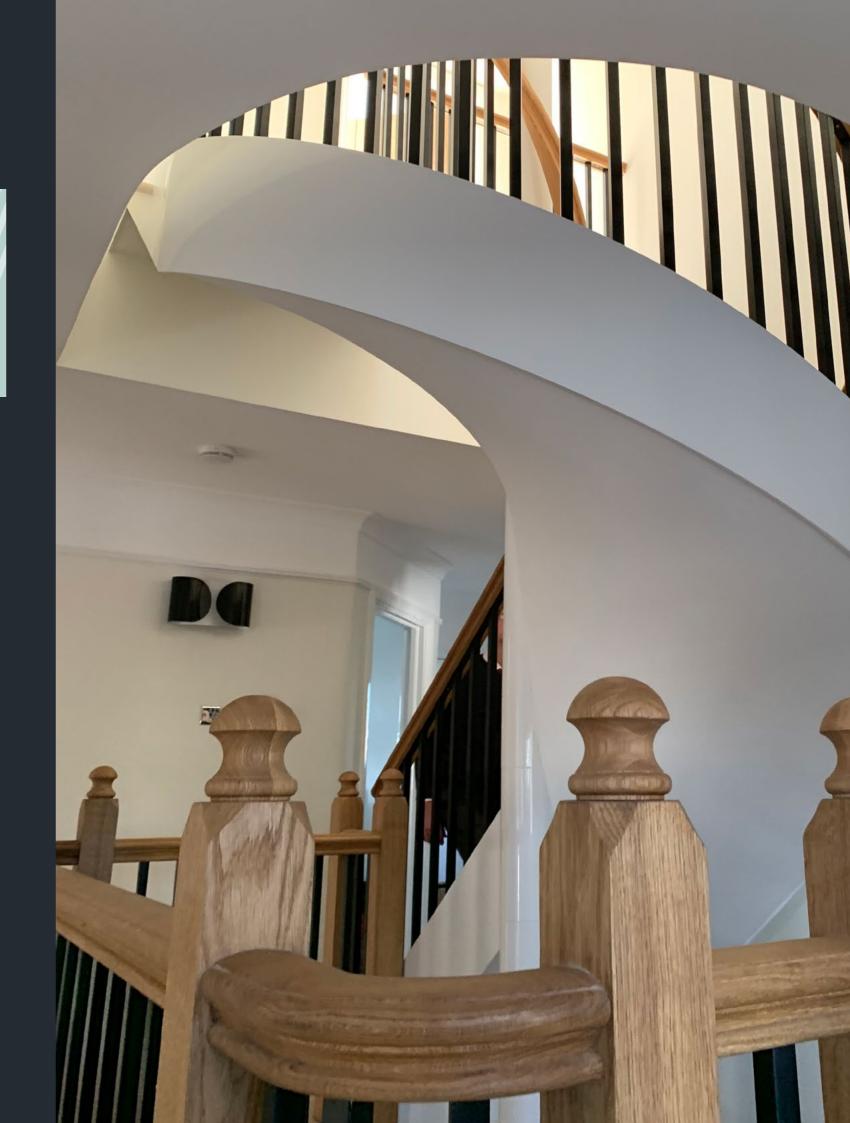
## THE BRIEF

The owner of this impressive residential property is a property developer and existing client of Vale Southern. The developer had appointed the team to construct an apartment building and student accommodation in Portsmouth. Following the success of these projects, Vale Southern was entrusted to help transform the client's family home.

Located in Langstone, a village near Havant, the house required modernisation and extra space that would enable its residents to benefit from new facilities as well as flexible living, so Vale Southern increased the property's footprint with three extensions. The first was constructed at the top of the property to create a third floor; the second created new space between the house and an existing garage, which was then transformed into a home office. The kitchen area was also extended to accommodate a new gym.

A spiral staircase was installed to deliver a unique feature that is the heart of the home. The family remained in the home throughout the works and the 23-week project was completed on time and within budget.

"Having used Vale Southern for various other projects, their ability to deliver on time and honesty throughout each construction programme is a key strength. We trust the team and its subcontractors, and that's why we continue to use Vale Southern and would recommend them to others."







# THE GRAPES

**CLIENT:** WEST WICKLOW PROPERTY FOUR

CONTRACT VALUE: £4.6m

**ARCHITECT:** WOODS HARDWICK

**SECTOR:** RESIDENTIAL

**EXPERTISE:** COMMERCIAL-TO-RESIDENTIAL CONVERSION

Vale Southern transformed a former pub into a £4.6m residential scheme in the heart of Sutton town centre.

## THE BRIEF

The former Grapes pub was constructed more than 160 years ago. In 2018, the prominent three-storey building was sold to West Wicklow Property, which developed plans to convert it.

The architectural aim was to upgrade and preserve the existing, unoccupied pub and provide a mix of inner-city homes. Vale Southern was selected to deliver the project, which demanded a significantly larger footprint to accommodate 26 one, two, and three-bedroom apartments. The team was already familiar with the site, having refurbished the former pub many years ago.

Vale Southern created additional floor space at the side of the property and added a further two floors using a steel frame system. The ground floor was retained and restored for commercial use and the upper floors divided into a mix of apartments.

Vale Southern installed floors, fittings and furnishings as well as a mechanical and electrical package. The open-plan kitchen and living areas feature integrated appliances with quartz worktops, and separate three-piece bathroom suites.

To help reduce carbon emissions, solar panels were added to the roof and energy-efficient lighting has been incorporated throughout the scheme.

The development also has a new communal garden with play area for new residents.



# WHAT OUR CLIENTS SAY ABOUT US

"My wife and I are very pleased with the new home that Vale Southern built for us. It was a difficult task made even more arduous by the pandemic. Throughout the build, Vale Southern accommodated our frequent visits and suggestions."

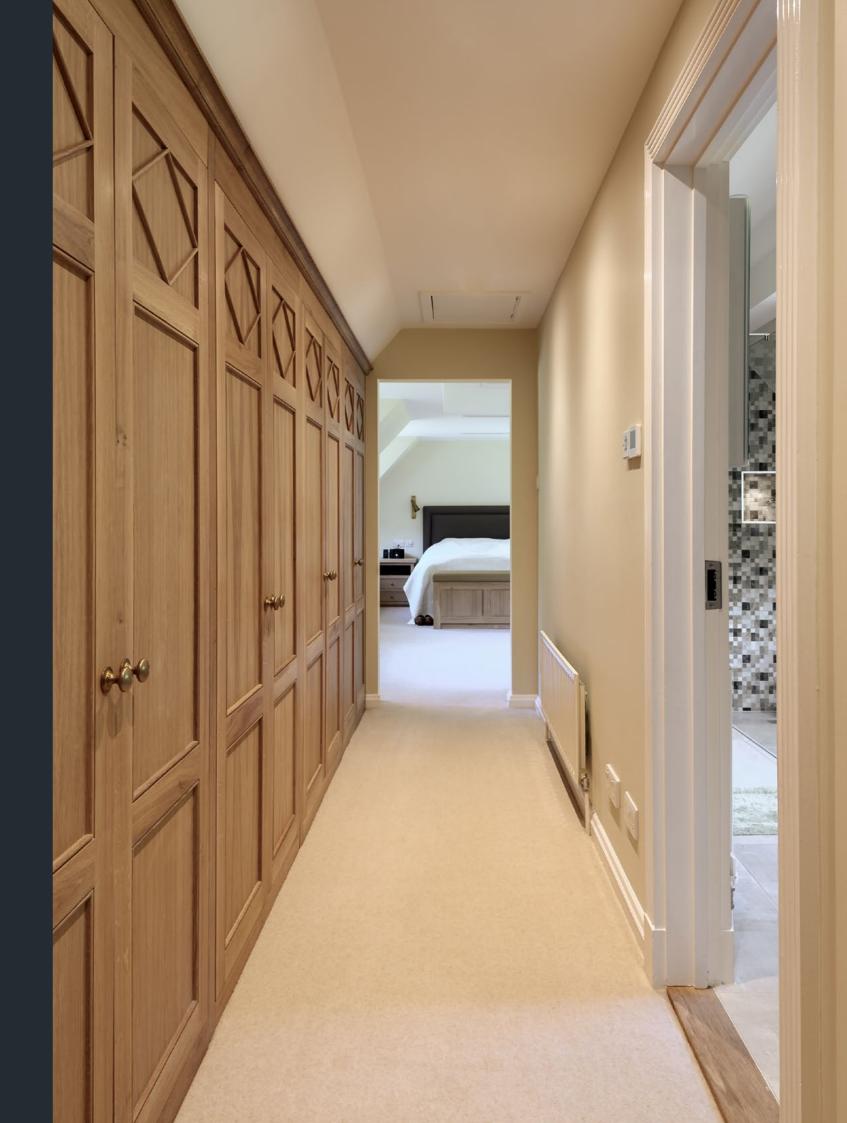
#### A PRIVATE CLIENT

"Overall, we were extremely happy with the quality of Vale's work, and the experience of working with them. They are dedicated to quality and they listen and respond to client needs."

#### A PRIVATE CLIENT

"Any issues or problems were dealt with in a civilised way between architect, client and builder. A very competent site manager was allocated to the job, it was kept clean and tidy in all weathers, and the standard of build and finish is first class. Vale have been proactive and helpful throughout. I would certainly use them again myself and do not hesitate in recommending them as a contractor."

#### A PRIVATE CLIENT







For further information on our services or to discuss your project, please get in touch.

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